

## weekfive

### MAKE YOUR MOVE: invite

#### NOW

Write out a list of excuses that they might have for why they can't come. For every excuse, write out how you might respond.

#### THIS WEEK

It's time to ask them! Tell them you want them to come so bad, you raised the money to get them there! Tell them all they have to do is show up! It's hard to say no to free stuff!

#### DON'T

tell them that the only way they ever have a chance of going to heaven is if they come with you to YC. This is probably not the time to preach a 3 point sermon on the flames of Hell. Tell them about the event, how much fun it is, and why you think they need to come with you

#### FUNDRAISE

How was your fundraiser last week? Did you raise enough money? Did you come up a little short? If you raised extra money, maybe you can help someone else in your group pay for their friend. If you're still a little short, think of something else you can do to raise some more!

## weeksix

### BE A FRIEND: questions

#### NOW

Write out a list of questions you might have as a person at YC for the first time. It might include things like: What are we going to do? Why do people raise their hands? Try and put yourself in your friend's shoes and figure out what you should say to them if they ask some of these questions. If you don't know the answers, ask

#### THIS WEEK

Answer any questions your friend has about what to expect and what they need to do to get ready.

#### DON'T

assume that they are going to be bored, freaked out or offended! Just make sure they feel free to ask you questions about anything, and do your best to answer them honestly!

#### FUNDRAISE

If you still have money to raise, don't give up! Ask for help if you need to. If you've raised all of your money, see if there are others in your group who need a hand.



## weekone

### ID: choose a friend

#### NOW

Write down the name of a friend you think NEEDS to be at YC this year

#### THIS WEEK

Every day write down one reason that you think your friend NEEDS to be at YC this year

#### DON'T

write down the names of every single person you've gone to school with since you were in kindergarten. It's nice that you want all of them to come, but focus your attention on just one or two people to start. Hopefully as the one or two are impacted, it will spread!

#### FUNDRAISE

Write down a list of ways that you can make money. Once you have a list, cross off all of the things that won't work. So things like, cleaning your neighbours garage might work, but offering turbo powered hot air balloon rides for \$100 each might have to go. Include things you can do on your own and in a group.

